

## **Emotional Intelligence and Entrepreneurs**

**Mirela Kljajić-Derčić**

University of Bihać, Faculty of Economy, Bosnia and Herzegovina  
*mirela.kljajic-dercic@unbi.ba, mirelakd@yahoo.com*

**Emma Mustajbasic**

University of Zenica, Faculty of Economy, Bosnia and Herzegovina  
*emma.mustajbasic@gmail.com, emma.mustajbasic@ef.unze.ba*

**Šemsudin Derčić**

Zavod zdravstvenog osiguranja USK-a, Bosnia and Herzegovina  
*semsudin.dercic@yahoo.com*

*Abstract.* Entrepreneurship is the key factor that influences the economic prosperity of every country. It is very important to find out what motivates people to become entrepreneurs. Besides external factors, it is essential to know what type of people have more chance to become entrepreneurs. We wanted to know if emotional intelligence is the key factor that different entrepreneurs among the others. Emotional intelligence is a series of interconnected emotional, personal, and social competencies and skills that affect someone's ability to successfully manage their circumstances in any given environment. It is characteristic for everyone and impacts every aspect of human life. In this survey, we analyzed the emotional intelligence of entrepreneurs. We examined 50 entrepreneurs, from 2 locations: 25 from Bosnia and Herzegovina and 25 from the United Kingdom. We concluded that there is no specific difference in emotional intelligence between those two nationalities. All respondents showed a high level of emotional intelligence.

*Keywords:* Emotional intelligence, entrepreneurship, entrepreneurs